



It's time for action

Every day around the world, for 20 years, **Kertios acts** and makes available all its recognized expertise, whether human and/or technical, as well as its exceptional partnerships in the service of a single and only ambition:

**Collaborate with its clients to implement their transformation strategies to build reliable and innovative solutions.**



## Our value proposition



We have been working for more than 10 years, mainly in three regions: Europe, CIS and Africa, and we have a long list of very satisfied customers from different countries.



We draw on our experience gained from a number of international projects and will provide your teams with best practice.



We have in-depth knowledge of local requirements and their compliance with company policies and procedures. We also have extensive practice in coordinating local and corporate requirements.



We are adept at working with local partners and often collaborate with other consulting companies. We also have offshore capabilities.



We are flexible and work very quickly.



Our team are officially certified by Oracle for different products and keep it up to date.



High professionalism and very good project management.

## Our Projects Geography

Kertios Consulting is an international company which operates globally in different countries. We've already realized many HCM/ERP projects in different countries around the world:



## Our service offering

### Transformation Organizational

- Operational Benchmarking / Digital Maturity
- Business Process Management
- Operating Model / Business case
- Change management / Training

### Process optimization & solution deployment

- Process optimization: Finance, HR, Sales etc.
- HCM Solutions – Oracle
- Oracle & Salesforce ERP Solutions
- Project Management

### Systems and technologies design and implementation

- Business Intelligence
- Custom Development
- Maintenance / Hosting
- Software Publishing

## Our Oracle Partnership

ORACLE

Partner

ORACLE®  
FUSION APPLICATIONS

ORACLE®  
TALEO

ORACLE®  
ANALYTICS

ORACLE®  
GUIDED LEARNING  
(OGL)

ORACLE®  
E-BUSINESS SUITE

ORACLE®  
JD EDWARDS

ORACLE®  
NETSUITE

ORACLE®  
PEOPLESOF

ORACLE®  
USER PRODUCTIVITY KIT

## Kertios Consulting in figures

140+ Customers that trust us

35% of income from HCM / ERP projects

20+ Years on the market

15+ Oracle Applications Consultants

30+ ERP/HCM projects

15+ AMOA projects





# About Oracle Guided Learning

Oracle Guided Learning (OGL) is the powerful learning solution embedded in a host application from Oracle. OGL is cloud platform with resources and capabilities aimed to improve User Experience (UX) in Oracle Cloud Applications.

OGL allows to upgrade and accelerate Oracle Cloud Applications by:

- Process Guides - interactive, step-by-step guidance for process execution in required way and sequence;
- Message Guides - broadcast messages to welcome new users, announce new features and upcoming events, etc.;
- Miscellaneous - product tours, surveys, media guides, etc.;
- Smart tips - pop-up messages, context help for fields, buttons and other elements;
- Analytics - special reports and dashboards.
- and many other.

## HCM product coverage

### Global HR

Workforce Modeling

Workforce Directory

Core HR

### Workforce Rewards

Benefits

Incentive  
Compensation

Compensation  
Management

Global Payroll

### Workforce Management

Expense Management

Project Management

Absence Management

Time & Labor

### Talent Management

Learning

Career Development

Talent Review  
& Succession

Goals & Performance

Sourcing, Recruiting &  
Onboarding

## Non-HCM Cloud applications\*

Oracle JDE E1

Oracle Peoplesoft

Oracle CPQ Cloud

Salesforce

and other

## Oracle Guided Learning benefits

### • Business processes execution improvement

The guidance supports high quality of business processes execution, avoiding and decreasing number of errors and increasing employee's productivity.

### • Employee's knowledge level enhancement

Usage of guidance during business processes execution improves employee's knowledge about processes and supports accumulation of knowledge which is also extremely important during user adoption process.

### • Employee's satisfaction improvement

The usage of the latest digital technologies allows to strengthen employee satisfaction with the Oracle Cloud Applications.

### • Communication management acceleration

OGL supports the efficiency of corporate communications about upcoming events, announces and so on.

### • Transparency of guides usage

Embedded Analytics & Report feature supports transparency of guides usage and allows to check which guides are used, active users, feedback and so on.



KERTIOS [www.kertios.com](http://www.kertios.com)



## What Kertios can offer?

### • Creation/Evolution of User Instructions

We can create Oracle HCM Cloud and/or other non-HCM applications\* User Instructions or update existing ones to be aligned with your business processes and transform them, as guides, in built-in mode. We also will consider implemented Auto Complete Rules to make guides more efficient.

### • Support

In scope of Applications Maintenance and Support (AMS) we offer to carry out audit, improvements and adaptation of guides to make them up to date.

(\*) - list of some non-HCM applications where OGL has been deployed are Salesforce, Oracle Peoplesoft applications, Oracle Enterprise Planning Cloud, Oracle CPQ Cloud, Oracle JD Edwards EnterpriseOne.